PACDC

ANNUAL REPORT FY2024



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as Community Development

THANK YOU



At the 2024 PACDC Gala & Award Ceremony, we celebrated the extraordinary individuals driving equitable development across Philadelphia. These visionaries are the heart and soul of our city's transformation.

Last year, we successfully worked with partners to achieve a monumental victory: doubling funding for the state Neighborhood Assistance Program tax credit! This landmark achievement will unlock unprecedented opportunities for community-led revitalization.

Through our Corridor Manager Onboarding program, we empowered twelve dedicated leaders from diverse neighborhoods, equipping them with the tools and knowledge to catalyze positive change within their communities.

Witnessing the incredible accomplishments of our members and partners fills us with immense pride. Together, we are building a brighter future for Philadelphia.

Thank you for joining PACDC in this vital fight for an equitable and thriving city for all.

RICK SAUER

Executive Director

JAMILA
HARRIS-MORRISON

Board President

PACDC gratefully acknowledges the following institutions and individuals who provided at least \$3,000 in support during FY24:

AARP Pennsylvania

ACHIEVEability

Allen Hilles Fund

Asociación Puertorriqueños en Marcha

Asian Bank August Mack

Bank of America

Beech Companies

Benchmark Construction

Blueprint Commercial Real Estate LLC

Caritas Construction

CBP Architects

CHOP

Cinnaire

Citizens Bank

City Avenue Special Services District

Comcast NBC Universal Foundation

Community First Fund Community Ventures

Conner Strong & Buckelew

Cozen O'Connor

Diamond & Associates

Domus

Esperanza

Eustace Engineering

Federal Home Loan Bank of Pittsburgh

Thank you!

Flatiron Building Company

Fulton Bank

Gilbane

HACE

Harkins Builders

Holstein White, Inc.

Impact Services Corp

Inglis

JPMorgan Chase & Co.

Kimley-Horn

KMA Design Studios

Lamb Insurance Services

Lenfest Institute

LISC Philadelphia

M&T Bank

Marcum

McDonald Building Company

McHugh Engineering

MK Fire Protection & Supply

National Endowment of the Arts

National Equity Fund

NeighborWorks

New Courtland

New Kensington CDC

Nicetown CDC

North10 Philadelphia

Oak Foundation

Olney Community Collaborative

Pathways Housing Wellness Corporation

Philadelphia College of Osteopathic

Medicine

PECO

Pennsylvania Housing Finance Agency

Pew Charitable Trusts

Philadelphia Foundation

Philadelphia250

Philadelphia Commerce Department

PIDC

PNC Bank

Project HOME

Regional Foundation

Regional Housing Legal Services

Reinvestment Fund

RPESG

Santander

Stone Sherick Consulting

TD Bank

The Abstract Company

The Food Trust

TN Ward Company

Truist

Turner Law

United Way of Greater Philadelphia and

Southern New Jersey

Urban League of Philadelphia

Visit Philadelphia

Volunteers of America Delaware Valley

Wells Fargo

WSFS Cares Foundation

Zurich Surety/The Shepard Agency



KEY ACCOMPLISHMENTS



In the last year we have:

- Hosted our 7th Annual Equitable Development Conference.
- Equipped corridor managers with essential skills and knowledge to revitalize neighborhood commercial districts through our Corridor Manager OnBoarding Program.
- Delivered comprehensive business assessments and oneon-one coaching to over 40 businesses across eight commercial corridors through our Strengthen Your Biz Philly initiative.
- Released the <u>2024 PACDC Journal</u>
- Successfully worked witha statewide coalition to double funding for the Neighborhood Assistance Program tax credit, from \$36 million to \$72 million per year.
- Educated City Council and their staff and built stronger relationships between them and community development practitioners at our Community Development University.



PACDC STAFF



Grace Broadwell
(She/They)
Community Development Specialist
AmeriCorps VISTA



Alex Millard (They/Them) Communications & Events Manager



Garrett O'Dwyer
(He/Him)
Associate Policy Director



Martin Sakonsong
(He/Him)
Program & Administrative Associate



Suzanne Sheeder
(She/Her)
Director of People & Business
Operations



Andy Toy (He/Him) Policy Director



Jeanna Murat(She/Her)
Director of Membership Engagement
& Programming



Rick Sauer (He/Him) Executive Director



Joanna Winchester
(She/Her)
Director of Training & Technical
Assistance

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President
ACHIEVEability



Bill McKinney
Vice President
New Kensington Community
Development Corporation



Kim Washington Secretary Frankford CDC



Bryan Fenstermaker
TREASURER
City Avenue Special
Services District



John ChinPhiladelphia Chinatown
Development Corporation



Michael Davidson
Turner Law, P.C.



Manuel Delgado Asociación Puertorriqueños en Marcha



Donna Bullock Project HOME



Michelle Feldman

East Falls Development

Corporation



Maria Gonzalez HACE



Nora Lichtash Women's Community Revitalization Project



Stephanie Michel
Olney Community
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Dina SchlossbergRegional Housing Legal
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James Wright
Deeply Rooted, Urban Health Lab
Penn Medicine Center
for Health Justice

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Reinvestment Fund

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HACE

Rose Gray

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Econsult Solutions

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Center for Community Progress

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Urban Affairs Coalition

Deborah McColloch

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Pedro Ramos

The Philadelphia Foundation

Lucy Robson

Oak Foundation

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Regional Housing Legal Services

Theresa Singleton

Federal Reserve Bank of Philadelphia

Joan Straussman-Brandon

NeighborWorks America

STRENGTHENING ORGANIZATIONS, CONNECTING COMMUNITIES

In FY 2024, PACDC deepened its commitment to building stronger communities through comprehensive training, peer learning, and strategic capacity building initiatives. Our programs brought together community development professionals, small business owners, and neighborhood leaders to share knowledge, build skills, and forge lasting connections that strengthen Philadelphia's community development ecosystem. Through collaborative learning and resource sharing, we supported our members as they worked to create positive, lasting change in communities across Philadelphia.

Corridor Manager OnBoarding Program:

PACDC's signature Corridor Manager On-Boarding Program, now entering its fourth year, provides comprehensive training and support to Philadelphia's newest commercial corridor professionals. Through an innovative combination of intensive training, one-on-one coaching with experienced practitioners, and facilitated peer learning, the program equipped corridor managers with essential skills and knowledge to revitalize neighborhood commercial districts. In FY 2024, twelve corridor managers from diverse Philadelphia neighborhoods participated in the program, gaining expertise in areas like business assistance, community



engagement, and corridor marketing. The program's success continues to demonstrate that investing in professional development for corridor managers strengthens both individual capacity and organizational effectiveness in serving Philadelphia's commercial corridors.

Community Development Leadership Institute:

The Community Development Leadership Institute continued its vital role as PACDC's hub for professional development and capacity building in FY 2024. Building on its legacy of cultivating neighborhood-based leadership, CDLI offered targeted training programs, workshops, and networking opportunities that strengthened Philadelphia's community development ecosystem. The institute's comprehensive approach to leadership development remained focused on advancing equitable development, racial equity, fostering collaboration, and building the next generation of community development professionals who will shape Philadelphia's neighborhoods.

Equitable Development Conference:

The 2023 8th Annual PACDC Equitable Development Conference was held October 17th in person at Convene in Center City, and October 18th online. The theme was: Bridging Gaps within Inequities through Dialogue, New Concepts, & Policies. The Keynote Speaker was Garry Gilliam Jr., founder of The Bridge.

Peer Groups:

One of the most valuable benefits of membership with PACDC is the opportunity to meaningfully connect with peers. PACDC convenes member organizations through a variety of programming offerings, events, and workshops. Our Commercial Corridor Working Group meets monthly to share ideas, discuss common challenges and opportunities, tour different commercial corridors around the city, and guide PACDC's advocacy in this area. The Communications Peer Group meets monthly, typically via Zoom, to share ideas and discuss approaches and best practices, as well as supporting each other's communications efforts.

Peer Groups (cont.):

The Housing Committee meets to discuss key issues and challenges and hear from subject area experts and guest speakers. Members inform and guide PACDC's policy and advocacy on housing. The Housing Counselors Peer Group is a professional community of practice for client-facing housing counselors throughout Philadelphia. The group provides a space for housing counselors to share their challenges, practice self-care, build community across agencies, and engage in skill-building.

Strengthen Your Biz Philly:

Strengthen Your Biz Philly (SYBP) demonstrates the power of meeting small businesses where they are – both literally and figuratively. This innovative program provides culturally competent, language-accessible business support services directly to minority and immigrant entrepreneurs in Philadelphia's neighborhoods. Working in partnership with member organizations, Temple University's Small Business Development Center and Black Squirrel, SYBP delivered comprehensive business assessments and one-on-one coaching to over 40 businesses across eight commercial corridors. SYBP's success in stabilizing and growing neighborhood enterprises proves that when barriers to accessing resources are removed, local entrepreneurs can thrive, creating stronger commercial corridors and more vibrant communities.

2024 Gala & Awards Ceremony:

In May we awarded excellence in the field of Community Development and 300 attendees were able to network and celebrate the accomplishments of our honorees at the University of the Arts.



This edition of the PACDC Journal recognized the award winners and

finalists that have advanced equity and economic opportunities for residents within their communities and highlights community members often overlooked by society.



Membership Meeting:

PACDC's full membership gathered in person at The Enterprise Center to network and hear from the newly elected Mayor Cherelle Parker.

DIVERSITY EQUITY AND INCLUSION: BETTER TOGETHER

As a membership association, PACDC continued to challenge its value and commitment in advocating for and creating a just and inclusive Philadelphia by working with John Mackey at Sequoia Consultancy LLC. to assess Equity, Diversity and Inclusion within our own internal structures and policies. This process, which we named "Better Together", included race, gender, and sexual identity as a measure of assessment. Better Together is a call to action, beginning with individuals, the PACDC team, and extending to our member organizations and communities to come together and drive meaningful change.

POLICY & ADVOCACY FOR AFFORDABLE HOMES, EQUITY AND VIBRANT COMMUNITIES



Given the historic turnover in City government with a new Mayoral Administration and many new and recent Councilmembers, PACDC worked to educate candidates and public officials through several approaches. Our policy and advocacy work during FY24 was guided by our Equitable Development Policy Platform that we developed alongside our members and other stakeholders, with a focus on key policy issues that are critical to advancing equity, especially for low- and moderate-income BIPOC communities and residents across Philadelphia. Highlights of our FY24 policy and advocacy work include:

Community Development University

PACDC partnered with Ceiba, LISC Philadelphia, Regional Housing Legal Services, Urban Affairs Coalition, Urban League of Philadelphia, and additional presenters to develop and deliver a 4-session Community Development University in early 2024 focused on educating newer Councilmembers and their staff. Fifteen out of 17 Council offices participated, including 6 Councilmembers and 33 Council staff. We succeeded in both educating decision makers and building stronger relationships between them and community development practitioners.





CDC General Operating Support

The need for reliable and flexible multi-year General Operating Support is something CDCs know all too well. Since identifying it as a key priority in our Equitable Development Policy Platform, PACDC has been working to build support among local leaders to provide such funding. With backing from City Council, led by Councilmembers Gauthier and Lozada, in June 2024 we won an initial allocation from the City's General Fund for FY25 to provide core support to CDCs. The resulting pilot program will provide an important proof-of-concept for our continued advocacy to develop a more robust multi-year program which can provide meaningful annual General Operating Support to local CDCs to increase the impact of their work.

Philadelphia Land Bank

Given the Philadelphia Land Bank was created 10 years ago, it is an appropriate time to assess whether it is living up to expectations. The Parker Administration also identified the need for reform of the Land Bank in their First 100 Days strategy, so PACDC worked with our members to identify challenges and solutions for a more effective Land Bank. We met with senior Parker Administration officials to share our thoughts, and also joined with members of City Council and allies to release a statement calling for a review and reform of Philadelphia Land Bank procedures and policies.

Defying Displacement Campaign

We worked closely with Councilmember Gauthier's office to pass a package of antidisplacement legislation that included property tax freezes for low income homeowners, expanded protections for Housing Choice Voucher (Section 8) holders, a ballot initiative to ensure that that payments in-lieu of building mixed income housing on-site are deposited into the Philadelphia Housing Trust Fund, and a bill that mandates the payments are used to support affordable housing in proximity to the development.

Neighborhood Assistance Program Expansion

Neighborhood Assistance Program PACDC successfully worked with a statewide coalition to double FUNDING FOR THE IMPROVEMENT OF DISTRESSED PA COMMUNITIES funding for the Neighborhood Assistance Program (NAP, SPP, NPP) tax credit, which provides flexible funding to non-profits, from \$36 million to \$72 million per year along with other changes to increase corporation interest in participating in the program, which goes into effect in FY25.

HEALTH AS COMMUNITY DEVELOPMENT



REGIONAL CHNA

PACDC once again played a supporting role in the regional Community Health Needs Assessment (CHNA) process. CHNAs are federally required of non-profit hospitals to identify unmet health needs in the communities that they serve. CHNA hospitals will develop individual Implementation Plans where they will identify how they will allocate resources to address some of these needs over the next three years. Thanks to the leadership of the Healthcare Improvement Foundation and others, the non-profit hospitals in our region have for the third time decided to come together to perform a single CHNA together. PACDC helped with the qualitative component of this analysis by organizing focus groups of residents across the city and key stakeholder interviews. This broad participation has been vital to raising key social determinants of health and leading to greater healthcare investment in addressing these issues.

HEALTH FOR HOUSING INVESTMENT

PACDC continued to advocate for greater healthcare involvement in addressing unmet housing needs through our report, A Historic Opportunity for Health Sector Investments in Affordable Housing, focused on hospital investment in 4% LIHTC rental housing developments. At the end of 2023, PHFA announced a new matching program to incentivize health sector investment in LIHTC developments that resulted in three partnerships in Philadelphia between housing developers and the health sector.

FY24 FINANCIAL SUMMARY JULY 1, 2023 - JUNE 30, 2024

* REVENUES

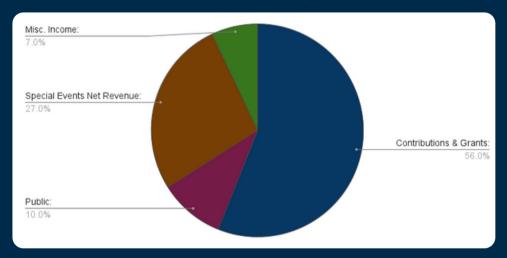
• CONTRIBUTIONS & GRANTS: 56%

• PUBLIC: 10%

• SPECIAL EVENTS NET REVENUE: 27%

• MISC. INCOME: 7%

TOTAL REVENUE: \$1,328,762



* EXPENSES

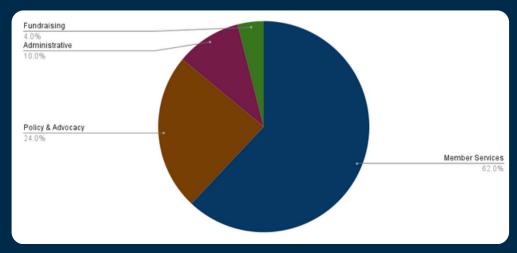
• MEMBER SERVICES: 62%

POLICY & ADVOCACY: 24%

• ADMINISTRATIVE: 10%

• FUNDRAISING: 4%

TOTAL EXPENSES: \$1,316,841



PACDC CDC MEMBERS

ACHIEVEability

African Cultural Alliance of North

America

All in the Family

Arab American CDC

Asociación Puertorriqueños en Marcha

Beech Interplex

Called to Serve CDC

Catholic Housing and Community

Services

Centennial Parkside CDC

Chestnut Hill CDC

Community of Compassion CDC

Community Lenders

Community Ventures

East Falls Development Corporation

The Enterprise Center CDC

Esperanza

Fairmount CDC

Frankford CDC

Germantown United CDC

Habitat for Humanity Philadelphia

HACE

HELP Development Corporation

Heritage CDC

Honor Thy Neighbor

HopePHL

Human Good East

Impact Services Corporation

Inglis Housing Corporation

Korean Community Development

Services Center

Lancaster Avenue 21st Century Business

Association CDC

Lower North Philadelphia CDC

Manayunk Development Corporation

The Maple Corporation

Mission First Housing Group

Mt Airy CDC

Mt Vernon Manor CDC

New Kensington CDC

Newbold CDC

NewCourtland

New Kensington CDC

Nicetown CDC

Northwest CLT Corporation

Old City District

Olney Community Collaborative

Overbrook West Neighbors CDC

Oxford Circle Christian Community

Development Association

Passyunk Area Revitalization Corporation

Philadelphia Chinatown Development

Corporation

Project HOME

SEAMAAC

Smart Futures CDC

South Kensington Community Partners

Southwest CDC

Tacony CDC

Tioga United

Women's Community Revitalization

Project

Wynnefield Overbrook Revitalization

Corporation

Xiente

PACDC ASSOCIATE **MEMBERS**

AARP Pennsylvania

The Abstract Company

Affordable Housing Centers of

Pennsylvania

Asian American Chamber of Commerce Elon Development Company, Inc.

of Greater Philadelphia

Asian Bank

August Mack Environmental

Bank of America

Benchmark Construction Group

BFW Group, LLC

Blueprint Commercial Real Estate

Caritas Construction

CBP Architects

Ceiba

Cicada Architecture

Cinnaire

Citizens Bank

City Avenue Special Services District

Clarifi

Comcast

Community Design Collaborative

Conner Strong & Buckelew

Cozen O'Connor

CSH



Delaware Valley Regional Planning

Commission

Diamond and Associates

Domus, Inc.

Energy Coordinating Agency

Eustace Engineering

Federal Home Loan Bank of Pittsburgh

Finanta

Flatiron Building Company

The Food Trust

Fulton Bank

Gilbane

Glitter

Greater Philadelphia Cultural Alliance

Harkins Builders

HIAS Pennsylvania

Holstein White, Inc.

Housing Alliance of Pennsylvania

Human Resources Managers on the Move

Innova Services

JPMorgan Chase & Co.

Kimley-Horn

KMA Design Studio

Lamb Insurance Services

Life Center Association

LISC Philadelphia

Lyon Contracting

M&T Bank

Marcum LLP

Marcus Reinvestment Strategies

McDonald Building Company

McHugh Engineering and Associates

PACDC ASSOCIATE MEMBERS (cont.)

The Merchant's Fund

MK Fire Protection & Supply

Mosaic Development Partners

Moto DesignShop

National Equity Fund

Neighborhood Gardens Trust

NeighborWorks America

The Nonprofit Center at LaSalle

Oliver Fire

OZ Collaborative

PA Humanities

Pathways to Housing

PECO

Pennoni

Pennsylvania Downtown Center

Pennsylvania Horticultural Society

Pennsylvania Housing Finance Agency

Philadelphia 250

Philadelphia College of Osteopathic

Medicine

Philadelphia Corporation for Aging

The Philadelphia Foundation

Philadelphia Housing Authority

Philly Office Retail

PIDC

PNC Bank

PZS Architects

Rebuilding Together Philadelphia

Regional Foundation

Regional Housing Legal Services

Reinvestment Fund

REPSG, Inc.

Richman Group

Santander

Stone Sherick Consulting Group

Tandem Associates

TD Bank

Tenant Union Representative Network

(TURN)

TN Ward Company

Truist

Turner Law

Urban Affairs Coalition

Urban Health Lab

Visit Philadelphia

Volunteers of America Delaware Valley

Wells Fargo

WSFS Bank

Zurich Surety/Shepherd Agency



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